

## WHO WE ARE

Established in 2002, Falconwood is a veteran-owned, woman-owned business that has grown to over 300 highly technical experts. All of our professionals maintain minimum SECRET clearances, with ~37% possessing TOP SECRET and ~17% with SCI eligibility. Over a dozen commands and twenty major Acquisition Programs (ACAT/BCAT I-III) have relied on Falconwood's expert guidance to manage some of their largest and most complex technical programs, operations, implementations, and transitions.

**We help solve our clients' most difficult challenges through a combination of deep technical expertise and sound consulting, blended with tested operational experience.**

**Falconwood** is agile, effective, and innovative in meeting our clients' missions, applying our depth and breadth of experience.

## FALCONWOOD'S VALUE

**CMMI Services Level 3 Rated  
& Development Level 3 Rated**

**DCAA Approved  
Accounting System**

**90%+ employee  
retention rate**

**Highly skilled IT Professionals holding a  
wide range of certifications to include:**

**Top Secret Facility  
Clearance**

Project Management (PMP, Agile, Scrum)  
IT Services (ITIL, LSS, DAWIA)  
Cybersecurity (CISSP, CISM, CASP, Security+, CEH)  
Navy Qualified Validator (Levels I, II, and III)  
Cloud (Azure, Amazon Web Services, Google, Oracle)  
Technical (CCNA, Citrix, RHCSA, Linux, Splunk, VMware)

More on back 



Falconwood has successful past performance across multiple prime contracts, as well as various subcontracts. We have "Exceptional" CPARS ratings that include performance in Cybersecurity, Systems Engineering, Program Management, Acquisition, Cloud & Enterprise, Migration, and Web Development.



### **Cybersecurity**

- RMF & Compliance
- Vulnerability Management
- Security Engineering
- ATO Process Improvement
- Zero Trust



### **Acquisition Management**

- Acquisition & Contract Management
- Governance & Transformation
- Strategic Planning



### **IT Service Management**

- Service Level Management
- IT Asset Optimization
- Non-IT Asset Sustainment
- Process Standardization & Data Accuracy



### **Cloud Solutions**

- Cloud Transition & Architecture
- Strategic Planning & Governance
- Infrastructure Optimization



### **IT Logistics Management**

- Manpower Planning & Training
- Human Systems Integration
- Maintenance Planning
- Facilities & Data Center Management
- Technical Data Management



### **Program & Project Management**

- Agile Transformation & Lean Portfolio Management
- Collaboration & Knowledge Management
- Process Improvement & Optimization



### **Data Science and Business Intelligence**

- Enterprise Data Strategy
- Metrics & Performance Tracking
- AI-Driven Analysis
- Automated Data Workflows



### **Systems Engineering & Modeling**

- Model-Based Systems Engineering (MBSE)
- Systems Engineering & Project Coordination
- Strategic Roadmaps
- Network Resiliency

CAGE Code: 1Y9H1

DUNS: 099669355

NAICS Codes: 541330, 511210, 518210, 541511, 541512, 541519, 541611, 541715

Contract Vehicles: Seaport-NxG, NIH CIO-SP3, GSA Multiple Award Schedule, OASIS+ (subcontractor)

#### **Locations:**

Arlington, VA (HQ)  
Reston, VA  
Norfolk, VA  
Charleston, SC  
San Diego, CA

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